

Titan Lenders Corp Gains Eight New Mortgage Lender Clients in Second Half 2010, Doubles 2009 Volume

February 4, 2011 – Denver, CO – In accelerated growth mode throughout the year, Titan Lenders Corp (TLC) added eight mortgage lenders as clients in the second half of 2010, and experienced a twofold 2009 to 2010 volume increase. TLC, a U.S.-based [domestic mortgage fulfillment outsource](#) operation, offers a parallel and variable cost alternative solution to lenders that need to maintain back office and warehouse line management operations.

“2010 was a banner year for Titan Lenders Corp, due not only to our volume growth and new client acquisition, but also in terms of our reputation spreading further and permeating aspects of the mortgage finance industry where we can have the greatest impact,” said TLC founder and president Mary Kladde. “We are more confident than ever that our services and our Cerberyx platform are deeply relevant and provide an effective loan quality solution for the emerging mortgage industry model.”

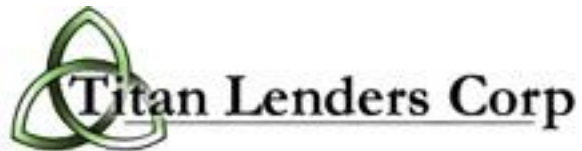
TLC’s newest clients include a mix of retail and wholesale mortgage bankers, correspondent lenders, mortgage broker-to-banker, and mortgage broker models; one is a web-based lender; and several are multi-state lenders. Among these are NJ-based, full-service mortgage broker Customized Mortgage Solutions; and CA-based lenders, Legacy Lending Services, Inc., and Tandem Mortgage, Inc.

“In 2011, mortgage lenders of every stripe will learn to operate in a far less tolerant, far more transparent setting or they will fail. Total loan quality will be assessed repeatedly throughout the loan lifecycle and will be *de jure* the harbinger of salability,” said TLC EVP of Sales Ruth Lee. “Regardless of their business model, mortgage lenders need to invest in best practices grade loan quality expertise and infrastructure. We are pleased that lenders are choosing Titan Lenders Corp based on our reputation for unflinching quality standards.”

Titan Lenders Corp patented, proprietary web-based software Cerberyx (CBX) supports a full suite of fulfillment services, including: funding, compliance, closing, post-closing, purchase review for correspondents and warehouse lenders, trailing documents, MERs management, FHA insuring, and document management (imaging). CBX’s flexible rules-based architecture allows TLC clients to define field level decision trees, priorities, checklists and process management specific to an investor product variance or a cross-investor climate.

About Titan Lenders Corp

Titan Lenders Corp (www.TitanLendersCorp.com) is one of a specialized few providers of mortgage back office fulfillment services, a not-well-understood facet of mortgage lending



that includes closing, funding, and post closing services. Community banks, credit unions, mortgage bankers and brokers, and warehouse line lenders use outsource providers strategically to minimize compliance risks in a time-sensitive error-averse environment. Fluctuations in mortgage lending volume also lead some mortgage lenders to outsource their entire back office operation and secure predictable “per transaction” pricing rather than maintaining an inflexible static in house staff.

TLC is a preferred provider for some of the nation’s largest mortgage bankers and warehouse lenders.

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