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Titan Lenders Corp Signs Nine for Back Office Outsourcing in Q1
- Lender demand for variable costs, reliable compliance and quality assurance rising

(March 17, 2008) Denver, CO – Titan Lenders Corp., a mortgage back office fulfillment services provider specializing in closing, funding, and post closing services signed nine customer contracts in the first quarter 2008. Following its July 2007 launch, Titan Lenders Corp has weathered an industry-wide disruption by focusing its resources on innovative mortgage businesses that value quality lending practices.

Scattered across the country in California, Colorado, North Carolina, Utah, and Virginia, Titan's Q1 contracts include:

- 1st Charter Financial
- All American Mortgage
- Eastchester Mortgage
- Hawthorne Capital
- Insite Financial
- Integrity Home Mortgage Corp
- Lending Capital Group
- New American Mortgage
- Sage Credit Company

Titan Lenders Corp. is an outsource variable cost solution alternative for mortgage bankers, brokers and investors seeking to reduce risk, errors and overhead in their mortgage operations, while remaining responsive to fluctuations in their loan closing pipeline. Titan's processes are built upon a proven back-office service model, extensive industry experience, and customized solutions.

"We've decided that the time is right to make the transition from broker to banker," said Eastchester Mortgage president Brian Barron. "Rather than taking on the responsibilities and risks inherent to complex mortgage back office processes,

we were already leaning toward outsourcing. Titan Lenders Corp was recommended by a warehouse lender.”

“Sage Credit Company is intent on bringing innovations to mortgage lenders, warehouse lenders and investors – innovations that demand a precise understanding and execution of back office and warehouse line management,” said Sage Credit Company manager for correspondent lending and product development. “Titan Lenders Corp impressed us as knowledgeable and possessing a strong understanding of warehouse line relationships.

“Prior to launching New American Mortgage in January, 2008, we weighed a lot of operational options that would facilitate our rapid growth objectives,’ said New American Mortgage founder and president Casey Crawford. “Not only does Titan Lenders Corp offer an attractive variable cost solution at a fixed, per unit cost, but they came highly recommended by our warehouse lender, Texas Capital.”

“Insite Financial Corp. is transitioning from broker to banker, and wanted to outsource our back office operations as a precaution and to ensure highest quality processes,’ said Insite Financial Corp. CFO Spencer Seyb. “One of our warehouse lenders, Southwest Securities, recommended Titan.”

“Titan Lenders Corp was founded on the belief that quality domestic outsourcing of back office operations driven by a dynamic workflow technology is ‘an idea whose time has come,’ and our first quarter 2008 performance affirms that,” said Titan Lenders Corp. founder and CEO Mary Kladde.

According to Titan vice president for sales, Ruth Lee, the firm expects to more than double its customer base during Q2, and to continue a steady customer acquisition incline throughout 2008.

According to Kladde, lenders outsourcing their back office operations to Titan Lenders Corp. have multiple fraud, compliance, and document system choices available to them that would not be practically managed or financially feasible to maintain under an in-house model. By helping them to meet the requirements of their investors and warehouse line providers, Titan Lenders Corp. ensures the best possible salability turn times. Its cross-pollination with respected specialty vendors in the mortgage industry allows Titan to customize processes to reflect lenders’ unique business practices.

About Titan Lenders Corp.

Founded in 2007 by acknowledged industry expert Mary Kladde, Titan Lenders Corp. is a mortgage back office outsource services provider. Titan enables

mortgage bankers, brokers and investors to decrease risk, increase closing capacity, reduce errors and protect loan profitability by outsourcing process-intensive back office functions while focusing on productive origination strategies. For more information about Titan Lenders Corp., contact Mary Kladde at mary.kladde@titanlenderscorp.com.

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